



US Army Corps
of Engineers



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Acquisition Presentation

One Corps Serving the Army and the Nation



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Topics



- Contract Types
- Acquisition Timeline
- Market Research



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Possible Contract Types



- SATOC, MATOC, C-type
- Design-Build and Design-Bid-Build
- Set-Aside and Unrestricted
- Regional Contracts
- Market Research will determine acquisition strategy



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Acquisition Timeline



- July–September 2006: Perform Market Research
- September–October 2006: Determine Acquisition Strategy and Prepare Acquisition Plans
- January 2007: RFP's Released to Public
- June-July 2007: Contract Awards



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Market Research

- Market Research results will determine the chosen acquisition strategy
 - Your input is important and maximum participation is encouraged!
- Industry Forums
 - July 31st in Washington D.C.
 - August 8th in Fort Worth, TX
 - August 16th in Omaha, NE
 - August 23rd in Atlanta, GA



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Market Research Cont'd



- Web-based Market Survey
 - Available August 4 – September 4
 - https://ebs.swf.usace.army.mil/ebs/Market_Research/MarketResearchSurveyForm.cfm?ProjectID=1
 - Survey length is dependent your interest, may take up to 1 hour to complete
 - Survey contains log-in



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Market Survey




Market Research Survey - Login - Microsoft Internet Explorer

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Address http://swf-nb-fb-a0148.swf.ds.usace.army.mil/ebs/Market_Research/MRS_New

NEWSROOM WHO WE ARE MISSIONS HISTORY RELATED LINKS KIDS CORNER

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CONTRACTING WITH THE CORPS

**RELEVANT
READY
RESPONSIVE
RELIABLE**

Proudly serving the Armed Forces and the Nation now and in the future.

Market Research Survey
for
Military Contract Requirements
due to
Base Realignment and Closure (BRAC), Integrated Global Position and Basing Strategy (IGPBS)
and Army Modular force (AMF)

New Login

Username: (Enter your E-Mail address for your Username)

Password:

Submit

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Market Survey Cont'd



Market Research Survey - Part A - Microsoft Internet Explorer

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Address http://swf-nb-fb-a0148.swf.ds.usace.army.mil/ebs/Market_Research/MarketResearchSurveyForm-A.cfm Links »

and Army Modular force (AMF)

A. We Are Interested in determining the basic structure, experience, and capacity of your company.

1. Please provide the information to us by addressing the following questions:

Firm Name:

Firms Street Address:

City:

State:

Zip Code:

County/Parrish:

POC Name:

POC Phone Number:

POC Email:

2. Is this a Joint Venture Firm?

3. Type of Business?

4. Home Office Cage Code? If no CAGE code, go to this link and register <http://www.ccr.gov/>

5. Business Size:

Number of employees:

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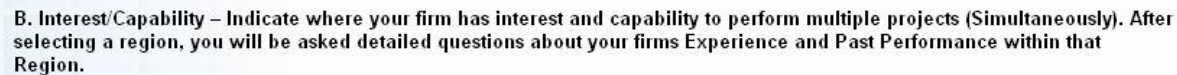


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Market Survey Cont'd



- Survey length is dependent on the number of regions and facility types that you are interested in
- Additional questions populate for each area marked
- Only choose regions/facility types that you are seriously considering proposing on



Click [Here](#) for a listing of all Army Installations by State.

Northwest Region ☐ Northeast Region ☐ Southwest Region ☐ Southeast Region ☐ All Regions ☐



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Market Survey Cont'd



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Address http://swf-nb-fb-a0148.swf.ds.usace.army.mil/ebs/Market_Research/MarketResearchSurveyForm-D.cfm Links

D. Facility Type Interest – Please indicate all project types for which your firm is interested in executing or providing. A separate page of Detailed questions will be asked about your experience and past performance on each project type selected below.

- ☐ Physical Fitness Facility
- ☐ Outdoor Sports Facility
- ☐ Child Development Center – Infant/Toddlers
- ☐ Child Development Center – School Age
- ☐ Youth Activity Center
- ☐ Consolidated fire, Safety & Security Facility
- ☐ Fire Station
- ☒ Army Community Service Center
- ☐ Bowling Center
- ☐ Hazardous Material Storage Facility
- ☐ Close Combat Tactical Trainer
- ☒ Military Operations Urban Terrain Facility
- ☐ Training Ranges
- ☐ Battle Command Training Center
- ☒ Training Support Center
- ☐ Medical Facilities (medical clinics, dental clinics, and health clinics)
- ☐ Hospitals
- ☐ Army Reserve Center
- ☐ Operational Readiness Training Complex (ORTC)
- ☐ General Instruction Building
- ☐ Classroom
- ☐ Enlisted Personnel Dining Facility

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Market Survey Cont'd



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Address https://ebs.swf.usace.army.mil/ebs/Market_Research/MarketResearchSurveyForm-E.cfm Links

E. Experience/Past Performance (Check all that apply):

1. Child Development Center – Infant/Toddlers
Click here to see [Description of Work to be performed](#)

a. Experience - In the below table, Please select the number of projects executed in each of the categories. All work must have been completed or substantially complete within the past five years. If you do not have experience within a particular dollar range, please do not check any boxes within that range.

Experience for - Child Development Center – Infant/Toddlers			
Size of Project	No. of Projects Executed As a Prime Contractor	No. of Projects Executed As a Sub Contractor	No. of Projects Executed As a Joint Venture
< \$500k	N/A	N/A	N/A
\$500k-\$1 Million	N/A	N/A	N/A
\$1-\$5 Million	N/A	N/A	N/A
\$5-\$10 Million	N/A	N/A	N/A
\$10-\$15 Million	N/A	N/A	N/A
\$15-\$30 Million	N/A	N/A	N/A
\$30-\$50 Million	N/A	N/A	N/A
\$50-\$100 Million	N/A	N/A	N/A
\$100-\$150 Million	N/A	N/A	N/A
\$150-\$200 Million	N/A	N/A	N/A
> \$200 Million	N/A	N/A	N/A

b. Design Build Experience– Indicate the number of Design Build Projects you have with this Facility Type.

Number of Design Build Projects:

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Market Survey Cont'd



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\$15-\$30 Million	N/A	N/A	N/A
\$30-\$50 Million	N/A	N/A	N/A
\$50-\$100 Million	N/A	N/A	N/A
\$100-\$150 Million	N/A	N/A	N/A
\$150-\$200 Million	N/A	N/A	N/A
> \$200 Million	N/A	N/A	N/A

b. Design Build Experience— Indicate the number of Design Build Projects you have with this Facility Type.

Number of Design Build Projects:

b. Past Performance — Indicate all locations where your firm performed the work identified above.

<input type="checkbox"/> Alabama	<input type="checkbox"/> Alaska	<input type="checkbox"/> Arizona	<input type="checkbox"/> Arkansas	<input type="checkbox"/> California	<input type="checkbox"/> Colorado	<input type="checkbox"/> Connecticut
<input type="checkbox"/> Delaware	<input type="checkbox"/> District of Col.	<input type="checkbox"/> Florida	<input type="checkbox"/> Georgia	<input type="checkbox"/> Hawaii	<input type="checkbox"/> Idaho	<input type="checkbox"/> Illinois
<input type="checkbox"/> Indiana	<input type="checkbox"/> Iowa	<input type="checkbox"/> Kansas	<input type="checkbox"/> Kentucky	<input type="checkbox"/> Louisiana	<input type="checkbox"/> Maine	<input type="checkbox"/> Maryland
<input type="checkbox"/> Massachusetts	<input type="checkbox"/> Michigan	<input type="checkbox"/> Minnesota	<input type="checkbox"/> Mississippi	<input type="checkbox"/> Missouri	<input type="checkbox"/> Montana	<input type="checkbox"/> Nebraska
<input type="checkbox"/> Nevada	<input type="checkbox"/> New Hampshire	<input type="checkbox"/> New Jersey	<input type="checkbox"/> New Mexico	<input type="checkbox"/> New York	<input type="checkbox"/> North Carolina	<input type="checkbox"/> North Dakota
<input type="checkbox"/> Ohio	<input type="checkbox"/> Oklahoma	<input type="checkbox"/> Oregon	<input type="checkbox"/> Pennsylvania	<input type="checkbox"/> Rhode Island	<input type="checkbox"/> South Carolina	<input type="checkbox"/> South Dakota
<input type="checkbox"/> Tennessee	<input type="checkbox"/> Texas	<input type="checkbox"/> Utah	<input type="checkbox"/> Vermont	<input type="checkbox"/> Virginia	<input type="checkbox"/> Washington	<input type="checkbox"/> West Virginia
<input type="checkbox"/> Wisconsin	<input type="checkbox"/> Wyoming					

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Conclusion



- Remember to place questions on 3x5 cards and submit them prior to going to lunch
- Questions will be answered during the Panel Discussion